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Job Description:

Common Sense Privacy, a subsidiary of Common Sense Media, is seeking a VP of Engineering to lead and grow a software development team in the online privacy space. Common Sense has built trust with consumers, parents, and privacy advocates over the past 20 years. Common Sense Privacy expands upon Common Sense Media’s Data Privacy Program. Utilizing cutting edge AI, our SaaS platform helps companies manage privacy risk and differentiate themselves with our seal. Our vision is to create the new standard in data privacy and bring consumer interests in harmony with business requirements.

Common Sense Privacy recently closed a seed round that was led by Andrew Ng’s AI Fund. The VP of Engineering will report directly to the CEO.

### Responsibilities For The Role Include:

* + Lead and grow a team of software engineers, both in-house and remote
  + Oversee the full software development life cycle, from design to deployment
  + Collaborate with cross-functional teams, including product management, to deliver high-quality, market-ready products
  + Ensure that projects are delivered on time, within budget, and with high quality
  + Develop and maintain a strong engineering culture and team dynamic
  + Hire and manage remote contractors, agencies, and full-time employees

### Requirements For The Role Include:

* + 5+ years of full stack engineering experience
  + Minimum of 3+ years in engineering management
  + Previous experience in product management a plus
  + Desire to join an early-stage, VC-backed company
  + Experience using application frameworks such as Django, Ruby on Rails, etc.
  + Intermediate to expert knowledge in web presentation technologies (HTML, CSS, Javascript, Bootstrap, etc.)
  + Familiarity with hosting and deploying applications on cloud providers (Google Cloud Platform, Amazon Web Services, or Azure)
  + Experience in building systems that leverage AI and development and maintenance of proprietary data models
  + Familiarity with modern day PDLC frameworks such as Agile or ShapeUp
  + Proven track record of shipping projects with product market and distribution fit, on time, and with high quality
  + Experience managing remote teams and agencies

Cover Letter:

Dear Hiring Manager:

My experience and talent will enable you to not only meet but exceed your organization and company objectives.

I have over 15 years progressive executive experience building and managing/intelligently scaling software engineering teams and delivering complex, hybrid and SaaS-based applications. This includes support of both VC-funded startups as well as large, established enterprises.

Experience includes managing cloud operations for scalability, reliability, and security. Cloud experience includes Azure, AWS, Google (GCP), Oracle, Heroku cloud services and is matched with deep knowledge of supporting Coding/SDLC/STLC, DevOps/MLOps/SRE technologies used in production web applications. Coding experience includes but not limited to C#, Python, Node, React/Typescript, SQL, GraphQL, and Elasticsearch. Also, knowledge of best practices for QA / testing, CI/CD, Containerization, Orchestration (Kubernetes) and system design / architecture.

As an experienced and insightful leader, your requirements for this role and my experience and talents are a great match. This includes roles requiring:

* Developing, deploying, improving, and managing engineering processes, applications, and oversight in Start-up and Large Enterprise environments. Includes delivery of both cloud-based and on-premise solutions deployed at scale.
* Experience managing teams utilizing modern programming languages, data structures & algorithms, Frameworks, APIs, Services, and Processes e.g., Agile/Scrum, CI/CD
* Experience leading internationally located development teams: India, Ireland, Amsterdam, Brazil, Mexico City. Also, business and technical organizational management/alignment with teams throughout the continental US, Canada, Dubai (UAE), Scotland, London, China, Panama, Chile, Argentina.
* Proficiency in managing product development teams and using project management skills to translate product feature requirements into prioritized (P0, P1, P2) technical deliverables in order to meet or exceed aggressive time-to-market deadlines. Accelerated, high-quality delivery via consistent improvement in: Matrixed communications, process efficiencies, investment in key talent and supporting systems. Experience automating, producing and communicating weekly generated KPIs to organization and key stakeholders.
* Strong people and communication skills, with proven ability to build, mentor and motivate teams of high-performance individuals to work together to consistently deliver differentiated and disruptive industry leading results.
* Extensive experience working closely with Customers, Stakeholders, Sales, Marketing, 3rd Party organizations and leadership to ensure alignment around all elements of product and feature delivery. Early assessment of risks and corresponding mitigation plans.
* Strong oral, written skills, with ability to make complex subjects understandable for technical and non-technical audiences. Ability to clearly and concisely present information, gain buy in and earn commitment to actionable business strategies.
* Focused efforts in innovation, protection of intellectual property, patents and assistance with merger and acquisitions technical assessments (as needed).

I look forward to discussing applicable role(s) and my qualifications in greater detail. Please feel free to contact me at your convenience.

Sincerely,

William W. Collins, Jr.